



# Hampshire Athletics

leading athletics in Hampshire, the Isle of Wight and the Channel Islands

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## Treasurer's Report to Annual General meeting – 6 March 2020

I present the audited Income and Expenditure Account for the year ending on 31 December 2019. I'd like to thank Mike Barratt for auditing the accounts so promptly with a minimum of notice. The main points of note are, with the corresponding figures for 2018 shown in [brackets]:

### County Championships

	Track & Field		May Day	
	2019	2018	2019	2018
Entry fees	£9,531.92	[£9,711.60]	£1,446.06	[£1,572.98]
Commission/Sales	£365.00	[£200.00]	£37.06	[£35.33]
Programmes	£418.10	[£546.60]	-	-
Grant from EA	-	[£500.00]	-	-
<b>Total Income</b>	<b>£10,315.02</b>	<b>[£10,958.20]</b>	<b>£1,483.12</b>	<b>[£1,608.31]</b>
Venue costs	£3,283.50	[£3,759.45]	£653.00	[£983.20]
Photofinish/EDM	£2,200.00	[£2,160.00]	£40.00	-
Expenses	£629.50	[£468.25]	£122.35	[£116.55]
Refreshments	£900.00	[£855.00]	-	-
Medals	£1,129.10	[£976.10]	£338.50	[£294.70]
Programmes	£338.00	[£325.00]	-	-
First Aid	£1,058.40	[£913.68]	£529.20	[£507.60]
<b>Total Expenditure</b>	<b>£9,538.50</b>	<b>[£9,457.48]</b>	<b>£1,683.05</b>	<b>[£1,902.05]</b>
<b>Surplus/(Deficit)</b>	<b>£776.52</b>	<b>[£1,500.72]</b>	<b>(£199.93)</b>	<b>[£(293.74)]</b>
Deposits paid 2020	£650.00			

The main Track & Field Championships made a surplus of £776.52 [£1,500.72]. Entry fees have remained unchanged since 2016; 751 [750] athletes entered 1377 [1436] events (including the Walks), so there was a small loss in income compared with 2018. The £500 grant from EA for staging the Championships was applied for, promised but, I've only recently realised, never received. Total expenditure rose slightly, and the net effect was a halving of the surplus. Note that deposits have already been paid to secure bookings for the 2020 Championships.

Entries for the May Day events were slightly down again: Multi-Events 70 [76], QuadKids 52 [55] and Miles/3000m 27 [32], but with reduced costs for stadium hire and other costs increasing marginally, there was a smaller deficit for the day.

	Cross-Country		
	2020	2019	2018
Entry fees	£6,392.88	£6,667.13	[£6,706.25]
T-shirt commission	£100.00	£110.00	[£100.00]
<b>Total Income</b>	<b>£6,492.88</b>	<b>£6,777.13</b>	<b>[£6,806.25]</b>
Venue costs	£2,911.60	£2,562.00	[£2,551.58]
Expenses	£523.47	£568.32	[£479.23]
Medals	£666.60	£564.49	[£550.30]
Programmes	£135.00	£127.00	[£123.00]
First Aid	£595.00	£739.20	[£500.00]
Donations	£350.00	£350.00	[£350.00]
<b>Total Expenditure</b>	<b>£5,181.67</b>	<b>£4,911.01</b>	<b>[£4,554.11]</b>
<b>Surplus</b>	<b>£1,311.21</b>	<b>£1,866.12</b>	<b>[£2,252.14]</b>

County Cross-Country produced a total surplus for the financial year of £1,604.75 [£2,193.17]. This includes all of the income from the 2019 Championships, and a mixture of expenditure for 2019 and 2020, the latter being principally the hire of the venue and the cost of the medals for the subsequent year's Championships.

The number of entries in 2019 (877) was identical to 2018, and fell slightly in 2020 (846) which will have a negative effect on next year's accounts; entry fees have been unchanged throughout. Championship expenditure increased steadily year-on-year, to cause a reduction in the 2019 surplus, and a further reduction for 2020.

**Total surplus: £1,531.34 [£3,400.15]**

### Hampshire Athletics Grands Prix

	2019	2018	2019 mini	2018 mini
Entry fees	£3,727.44	[£3,298.01]	£1,898.66	[£1,236.89]
<b>Total Income</b>	<b>£3,727.44</b>	<b>[£3,298.01]</b>	<b>£1,898.66</b>	<b>[£1,236.89]</b>
Venue costs	£220.96	[£224.50]	£220.96	[£214.50]
Photofinish/EDM	£250.00	[£250.00]	£250.00	-
Expenses	£545.94	[£487.28]	£144.23	[£156.68]
First Aid	£88.00	[£108.00]	-	[£72.00]
Publicity	£34.85	[£34.00*]	-	-
Mementos	£190.89	-	-	-
Donations to hosts	£288.50	[£240.00]	£136.50	[£86.00]
<b>Total Expenditure</b>	<b>£1,619.14</b>	<b>[£1,343.78]</b>	<b>£751.69</b>	<b>[£529.18]</b>
<b>Surplus</b>	<b>£2,108.30</b>	<b>[£1,954.23]</b>	<b>£1,146.97</b>	<b>[£707.71]</b>

The Grand Prix held at Basingstoke in July saw higher numbers of entries, 403 [340], and events entered, 546 [434]. Despite reduced entry fees for the second and subsequent events and the provision of small mementos for event winners, there was a slightly increased surplus.

The mini Grand Prix was extended to offer some events for Under 15s and saw 171 [108] athletes entering 364 [244] events, perhaps attracted by having photo finish for the first time at this event, which contributed to a larger surplus.

\*Note that the cost of the publicity postcards for 2018 and 2019 both appear in the 2019 accounts.

**Total surplus: £3,221.27 [£2,078.34]**

### Road Running

Hampshire entered teams in the Essex 20 Mile race in March, which now features an Inter-Counties match. With the Executive's approval, accommodation for the night before the race was paid for, and these accounts include payment for 2019 and advance payment for the 2020 races.

**Total deficit: £693.50 [deficit £85.00]**

## Sportshall League

(Projection)

2018/19 season	Income	Expenditure
League General	£450.00	£433.55
Match 1 (Eastleigh)	£615.00	£300.00
Match 2 (Ap'more)	£760.00	£270.00
Match 3 (Fleet)	£570.00	£570.00
Match 4 (Havant)	£654.70	£384.00
Regional/National	-	£942.40
<b>Total</b>	<b>£3,049.70</b>	<b>£2,899.95</b>
<b>Surplus</b>	<b>£149.75</b>	
2019/20 season	Income	Expenditure
League General	£500.00	£1,094.43
Match 1 (Eastleigh)	£828.00	£336.95
Match 2 (Eastleigh)	£966.00	£336.00
Match 3 (Fleet)	£852.00	£636.35
Match 4 (Havant)	£861.00	£390.00
Regional/National	-	£950.00
<b>Total</b>	<b>£4,007.00</b>	<b>£3,743.73</b>
<b>Projected Surplus</b>	<b>£263.27</b>	

The League incurred a deficit of £739.28 [*deficit £328.58*] for the financial year which covers parts of two seasons. However, this is in part due to some clubs delaying paying match fees on behalf of their athletes until after the season, which finished last Sunday. I have prepared invoices for sending to them in the next few days.

Therefore, to give a more accurate picture, I have summarised both the 2018/19 and 2019/20 seasons including this anticipated income, and estimated expenditure for the forthcoming Regional Finals. This shows slight surpluses for both seasons.

The 2019/20 season has seen increasing participation, especially from Under 11s, and an additional club (Fleet & Crookham AC). Steve Torrance, the League Organiser, has continued to utilise cheaper venues, including here at Eastleigh. Additional equipment to the value of nearly £500 was purchased before the season began.

**Total deficit: £739.28 [*deficit £328.58*]**

## Development

Coaching days:	31 Mar	29 Sept
<b>Income</b>	<b>£700.33</b>	<b>£888.42</b>
Track/Room Hire	£307.50	£272.50
Coaches' expenses	£492.80	£611.70
Dev. Officers' exp's	£832.50	£508.75
<b>Expenditure</b>	<b>£1,632.80</b>	<b>£1,392.95</b>
<b>Net Cost</b>	<b>£932.47</b>	<b>£504.53</b>

Two coaching days were held on 31 March and 29 September, attended by 49 and 62 athletes respectively. On both occasions, parental contributions came close to covering the costs incurred on the day, which had been our intention.

**Total deficit: £1,485.60 [*deficit £48.60*]**

## Affiliations

The Executive has agreed a plan for tackling the problems caused by the non-collection of affiliation fees during the last three years. A fresh start will be made in 2020 with the aim of 100% payment.

**Total surplus: £725.00 [*£1,080.00*]**

## Other

All of the remaining activities produced deficits:

Inter-County Track & Field:	£233.40	[ <i>£151.40</i> ]	(Entry fees, team managers' expenses)
Inter-County Cross-Country:	£493.18	[ <i>£447.80</i> ]	(Entry fees, team managers' expenses)
Grants:	£735.97	-	(Subsidising HSAA for first aid at inter-county events)
Officials:	£600.50	[ <i>£596.25</i> ]	(Meeting and course expenses)
Administration:	£685.86	[ <i>£301.40</i> ]	(Executive meetings, website expenses, etc)
Sales & Purchases:	£137.48	[ <i>£437.09</i> ]	(Total vests held in stock: 150 approx. [ <i>175</i> ])
<i>less</i> Other:	£7.40+	[ <i>£7.40+</i> ]	(Interest on business bank account)

**Total deficit: £2,878.99 [*£1,926.54*]**

## Conclusion

This year, we have experienced a net deficit of £319.76, compared with a surplus of £4,169.77 in 2018. Although at first sight disappointing after several years of making surpluses, I regard it as tantamount to breaking even as the figure approximates to 1% of total turnover.

Hampshire Championship and Grand Prix events provide valued competition for athletes and continue to return surpluses despite unchanged entry fees and costs increasing. The Sportshall League is self-supporting and encourages young athletes into athletics. After a gap of a few years, we have provided two coaching events, both of which have been well-received by athletes and coaches. We provide the necessary backing for teams to represent Hampshire in inter-county events and for our renowned technical officials.

There are a number of factors I have mentioned above, any of which would have turned the small deficit into a surplus; in any case, we still have nearly £56,000 in reserve to cover any future costs.

As usual I'll end by stressing that our financial performance and excellent reputation of Hampshire Athletics is due to the time given free of charge by Officers and Office Holders, Technical Officials, Team Managers and other volunteers, for which we owe them a debt of gratitude.



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## Income and Expenditure Account for Year ending 31 December 2019

	2017	2018	2019	Expenditure	2017	2018	2019
Affiliations	£ 1,500.00	£ 1,200.00	£ 900.00	Affiliations	£ 120.00	£ 120.00	£ 175.00
County Track & Field	£ 12,384.05	£ 12,566.51	£ 11,798.14	County Track & Field	£ 10,496.60	£ 11,359.53	£ 11,871.55
- T&F Championships	£ 10,608.19	£ 10,958.20	£ 10,315.02	- T&F Championships	£ 8,824.07	£ 9,457.48	£ 10,188.50
- Multi-Events + Miles	£ 1,172.36	£ 1,125.75	£ 1,026.22	- Multi-Events + Miles	£ 1,104.67	£ 1,274.26	£ 1,174.17
- QuadKids	£ 603.50	£ 482.56	£ 456.90	- QuadKids	£ 567.86	£ 627.79	£ 508.88
T&F Grand Prix	£ 6,664.37	£ 4,534.90	£ 5,626.10	T&F Grand Prix	£ 1,557.17	£ 2,456.56	£ 2,404.83
Inter-County T&F	£ -	£ -	£ -	Inter-County T&F	£ 222.00	£ 151.40	£ 233.40
County XC	£ 6,089.78	£ 6,806.25	£ 6,777.13	County XC	£ 5,126.29	£ 4,613.08	£ 5,172.38
Inter-County XC	£ -	£ -	£ -	Inter-County XC	£ 341.60	£ 447.80	£ 493.18
Road Races	£ 1,199.20	£ -	£ -	Road Races	£ 746.74	£ 85.00	£ 693.50
Sportshall League	£ 2,622.00	£ 2,707.00	£ 2,967.70	Sportshall League	£ 2,569.85	£ 3,035.58	£ 3,706.98
Development	£ -	£ -	£ 1,588.75	Development	£ 9,142.95	£ 48.60	£ 3,074.35
Grants*	£ 4,000.00		£ -	Grants	£ -		£ 735.97
*grant from Hampshire C.C.'s CCBS Culture and Recreation Investment Fund							
Officials	£ 230.00	£ 275.00	£ 260.00	Officials	£ 637.99	£ 871.25	£ 860.50
Administration	£ -	£ -	£ -	Administration	£ 424.76	£ 301.40	£ 685.86
Sales	£ 1,799.70	£ 2,489.95	£ 2,174.50	Purchases	£ 2,136.39	£ 2,927.04	£ 2,311.98
Other	£ 7.46	£ 7.40	£ 7.40	Other	£ -	£ -	£ -
<b>Totals</b>	<b>£36,496.56</b>	<b>£30,587.01</b>	<b>£32,099.72</b>	<b>Totals</b>	<b>£33,522.34</b>	<b>£26,417.24</b>	<b>£32,419.48</b>

	2017	2018	2019	Surplus/deficit	Funds
				£ 2,974.22	£51,958.02
				£ 4,169.77	£56,127.79
				-£ 319.76	£55,808.03

### Accumulated Funds as at 31 December 2019

Represented by:	Current Account	£ 40,927.09	
	Uncleared payments		£ -
	Uncleared deposits		£ -
	Adjusted Current Account		£40,927.09
	Deposit Account		£ 14,880.94
	<b>Total Funds</b>		<b>£55,808.03</b>
Up to date to: 24/12/2019		Richard Dean - Hon Treasurer	

### Auditors Report

We have examined both the income and expenditure accounts and accumulated fund accounts and certify them to be in accordance with the books and vouchers produced.

Signed	Michael Barratt	Date	03 March 2020
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